

KPIs for vehicle sharing and vehicle pooling

## **KPI Inspiration**

KPI	Why	Question to answer
Vehicle utilisation rate	<ul> <li>Informs decisions about fleet size, profile and distribution</li> </ul>	<ul> <li>How often are vehicles in use and idle</li> </ul>
Trip frequency and duration	<ul> <li>Provides insight in customer demand patterns and fleet availability</li> </ul>	<ul> <li>How often are vehicles used and what is the duration</li> </ul>
Maintenance and downtime	<ul> <li>Helps to predict the impact of downtime on service availability and customer satisfaction</li> </ul>	<ul> <li>To what extend are maintenance schedules met?</li> <li>How often are vehicles down unexpectedly?</li> </ul>
Net Promoter Score	<ul> <li>Helps to identify areas for improvement in customer experience</li> </ul>	<ul> <li>To what extend would your passengers recommend your service to others?</li> </ul>
Fleet Forum		

## **KPI Inspiration**

KPI	Why	Question to answer
Trip completion rate	<ul> <li>Provides insight in reliability of the vehicle sharing service</li> </ul>	<ul> <li>What % of the requested trips are successfully completed?</li> </ul>
Average wait time	<ul> <li>Helps to improve customer experience and operational efficiency</li> </ul>	<ul> <li>How long does a passenger need to wait until they are picked up</li> </ul>
Cost per passenger kilometre	<ul> <li>To manage budgets and resources effectively</li> </ul>	<ul> <li>What are the total costs per passenger kilometre?</li> </ul>
CO2 emissions per (passenger) kilometre	<ul> <li>Provides insight in sustainability performance</li> </ul>	<ul> <li>What are the emissions per (passenger) kilometre driven?</li> </ul>

